



## Inside/Outside Sales Associate

### **Job Description:**

As a ULM Media inside/outside Sales Associate, you will be selling our products such as printing, radio advertising, video advertising; and more. You will be required to make phone calls, in person cold calling, writing quotes and invoices; and collecting payment for our services. You will be required to travel all over San Diego and the back country such as Julian, Escondido, Fallbrook, Borrego Springs, Valley Center; and more.

### **Work Hours:**

Weekdays from 9 a.m. to 5 p.m.  
Some Saturdays, if required.

### **Requirements of a ULM Media Inside/Outside Sales Associate:**

- Must be at least 18 years old.
- Have your own vehicle.
- Provide proof of good driving record.
- Have your own vehicle insurance.
- Strong Computer experience.
- Strong people skills.
- Ability to travel all over San Diego county, including the back country.

### **Compensation:**

In the beginning, you will be paid on a commission basis starting at 20% of every sale you bring in. In the future, you can be put on an hourly basis plus bonus; or continue being paid per commission basis. You will be an independent contractor of ULM Media and receive a W-9 tax form.